



Dear Friends,

Welcome to an experienced global travel company that actually wants to save you money while at the same time wanting to improve your travel experience.

**Global Business Travel** is a London travel management company founded by Roman Kovalev in 2012.

Some brief information about our founder, Roman Kovalev:

- Graduated University of Kent in MSc International Business Management.
- Offered and accepted position at Service Air Company at the Heathrow Airport.
- Worked with numerous airlines processing flight information.
- Experienced in customer relations, sales, ticket exchange and personal service.
- Acquired two and half years experience working as Heathrow ticket desk agent.
- Offered and accepted position in major central London travel agency serving business and personal traveller's needs.
- Worked two and half years at a major travel agency understanding the ins and outs of the travel business.



## Our unique proposition

- We consider that the most important things in business travel are knowledge, information, experience and reliability.
- Our customer, our responsibility!
- All the experience of GBT can save you money!

## As a Travel Management Company we offer:

- Reserve Domestic&International Air&Train Tickets
- Hotel Booking Worldwide
- Visas to Russia, CIS countries, India and China
- Car Hire, Transfers
- Corporate Events organising
- Tickets to concerts, championships and other culture and sport events
- Courier service between London and Moscow



## Why GBT?

- ✓ Highest quality personal service for you  
(Your reservation is monitored by us, ticket issuing, exchange, cabin upgrade, cancellation, refund, wait list request, seats holding)
- ✓ 24/7 personal service for you – yes even Sunday and Boxing Day
- ✓ Experienced agents that make the world of travel easier for you!
- ✓ Attractive cost proposition for you (For example Aeroflot discounts 3-5%, BA loyalty program offers, Special airlines fares for travel agents)
- ✓ Many of our new clients have indicated that their old travel agencies charged them commissions when issuing tickets. Not with us! You can save money when we reduce ticket prices by using a special pricing system called NETT fares. These special NETT fares are provided for some of the major airlines. The NETT fares are available only to qualified travel agencies and they are cheaper than on-line offers.  
It is time that we start saving you money by booking your tickets by using the NETT fare system.
- ✓ Long term satisfied partnership for you (we hold numerous corporate and private accounts for more than year)
- ✓ Personal travel advisor for you (airline services, loyalty programs, airlines news, offers and sales)
- ✓ We are waiting to save you money and give you a memorable travel experience.

## Credentials

- Always reliable and excellent customer service. Roman always assists in finding best available flights and cheapest prices. Roman is always courteous and knowledgeable. Ravilia Lidovskaia, Office Manager, Wescom Group Limited
- I appreciated GBT's quick service in providing me a solution to my US travel plans - GBT is very experienced and know what they are doing. Highly recommend GBT to any traveller! And they saved me money! Cheers - Bill Breseman, Wisconsin, USA.
- I cannot begin to tell you how pleased I am with Global Business Travel with their professional assistance, I've got cheapest price ever! I highly recommend you try them. You won't be disappointed. I look forward to working with you again! – Kseniya
- Roman Kovalev from GLOBAL BUSINESS TRAVEL always arranged my business flights and hotels and I found Mr Kovalev VERY Professional, helpful and when you give me a flight or a hotel challenge, always come up with a solution to the customer satisfaction! - DR. B. N. Marios Zachariades - director of MZR ENGINEERING (EUROPE) LTD

## Our friends and partners

